

Joseph M. Delghingaro

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Key Characteristics

- Exceptional leader with dedication for producing accurate results and strategic decisions and forecasts.
- Expert level of knowledge in creating Excel spreadsheets and Database querying to produce countless mechanisms to improve efficiency and effectiveness of leaders' understanding of financial performance.

PROFESSIONAL EXPERIENCE

Waste Connections –Rev 1.6b/8K employees

Apr 2011–Jul 2013

Assistant Controller (Denver, CO, Sept '11 lateral promotion Memphis, TN)

Core responsibilities include reviewing and posting journal entries for preparation of financial statements for \$35 mil dollar hauling company and two satellite landfills Analyze monthly results to evaluate business risks and opportunities. By partnering with the operations team, we developed monthly forecasts and annual budgets for region approval. Annual testing of our internal controls for operational, financial, and Sarbanes Oxley use. Led accounting department with four direct reports. Evaluated capital purchasing and leasing decision to obtain greatest return on investment and successfully lower costs through vendor negotiations.

- Distributed monthly variance report that analyzed discrepancies and outlined corrective plans
- Constructed Excel based business models to aid management in business decisions.
- Minimized Bad Debt by 40% in 2012 by implementing new incentive plan and collections methods.
- Monitored pricing index for both services and surcharges based on the local market conditions and developed a matrix to forecast.
- Launched Division wide training classes specializing in Accounting, financial statement analysis, forecasting, and Microsoft Excel.

RKJ Enterprises Rev 1.4 m/25 employees

Jul 2006 – Jan 2011

General Manager (Rockford, IL)

Responsible for all monthly financial reporting and annual returns including sales, use and income tax filings. Made forecasts, annual budget reports, and variance narratives comparing prior period fluctuations. Led Management team over four departments and oversaw 25 people overall. Signed off on all AP and payroll and held regular Accounting meetings.

- Determined Key Performance Indicators for individual departments based on the need of specific business unit need. Resulting in marketing strategies that brought in 25% growth to one business unit alone.
- Led integration project of new financial and accounting system allowing process improvements and enhancements.
- Formulated internal control procedures, delegated to department manager lead, and audited to test the effectiveness.
- Created a marketing campaign targeted at rebranding store image which resulted in a revenue increase of 50%
- Managed customer relationships from initial contact to deliver, particularly customer problems to reestablish loyalty.

Continental National American Group. –(CNA Financial Corporation)

Jul 2005 –Jul 2006

Internal Audit (Chicago, IL)

I was responsible for the entire scope of my portion of the audit. This includes interviewing, sampling, testing and writing up findings. Additional tasks include developing strong professional relationships during engagements and assisting external auditors by providing them documentation.

- Reviewed reinsurance, which included auditing claims, by verifying indemnities, contract terms, and amounts incurred and expensed.
- Worked with the fraud department to identify insurance fraud and employee theft.
- Reviewed and Tested Sarbanes Oxley internal Control procedures

EDUCATION

Master of Science, Accounting • University of Illinois –Champaign/Urbana, IL •Grad May 2005

Overall GPA 3.37 / Major GPA 3.50 / 4.00

Bachelor of Science, Accounting • University of Illinois –Champaign/Urbana, IL •Grad Aug 2004

Overall GPA 3.50 / Major GPA 3.40 / 4.00

Technical Skills

Advanced Excel, Word, Power point, Access, Business Objects, Epicor, Quickbooks, HTML, JAVA