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Key Characteristics

- Expert level of knowledge in creating Excel spreadsheets and database systems to provide reports, tools, and models that drive value and better-informed decision making.

PROFESSIONAL EXPERIENCE

Whitmor Inc - Rev 90+ mil/120 employees

Oct 2016–Present

Director of Business Intelligence (Southaven, MS)

I create business analytical tools and business models to provide stakeholders and business owners the insight needed to make accurate and reliable business decisions. One of my defining success factors is the ability to combine 15 years of Accounting discipline with proficient programming skills in SQL, Python, Java, and VBA.

- Manage and maintain information integrity of all business data reports. This includes all ERP data and the ERP system along with subsidiary databases for web-based analytics.
- Deliver insights to business through the production of sales and inventory models utilizing ERP data and statistical models.
- Generate incremental business value by providing Supply Chain with tools that help them navigate thousands of products and maintain optimal inventory levels.
- Built a full-stack program in SQL and Python to extract web data from Amazon, Walmart, Target, Home Depot, Wayfair and Jet.com to analyze price parity, inventory levels and mitigate risks associated with Amazon and online retailers price wars. This massive system consumes a couple hundred thousand lines of web data per day to maintain accurate real-time insight and is 100% autonomous, including self-checks and maintenance to prevent downtime.
- Create full-stack web app on Django to consume API and display in a responsive bootstrap HTML5 page.
- Identify and fix errors in a fully integrated ERP system that go beyond normal ERP maintenance, including safety checks that monitor key warehouse processes to identify errors before they arise.
- Implemented an online product repository to store digital assets, create ad-hoc online product catalogs and allow access to remote employees without using a VPN.
- Collaborate with business owners to build a New Item Tracker which is an autonomous tracker that monitors our ERP system when Supply Chain releases a new product to our factories. Following the product as it leaves the factory notifying sales while it is on the ocean to allow time to set up the product among various E-Commerce sites. The tracker updates the product's lifecycle in the ERP system once it is received in our warehouse.
- Created a product list with images for our sales department. This tool lets our sales team create a custom product list for customers and provides all of their relevant sales data along with an embedded photo of the product.
- Developed a finance tool which queries our ERP system to automate part of the close process and extracts data to Excel significantly quicker than prior methods.

TruckPro Inc - Rev 600 mil/1.8K employees

May 2014–Oct 2016

Manager of Consolidations and Reporting (Memphis, TN)

Primary job functions include managing month-end close between 5 controllers located throughout the U.S. and Canada, maintaining balanced Intercompany accounts between each region and corporate and timely delivery of financial statements. Consolidate 13 legal entities financial statements within 5 regions comprising over 300 million dollars in revenue into TruckPro's legacy financial statements for presentation to executives and stakeholders.

- Built MS SQL database to store 13 unique sets of financial information. Developed a VB app to convert entities financial information into a uniform GL structure that seamlessly integrates into Dynamics GP 2013 (ERP) to create top-down consolidated reports.
- Prepared financials provided to banks to maintain debt covenant requirements.
- Worked with CFO and Controller to prepare presentations and requests for our private equity investors.
- Developed intercompany reconciliation tools that download data directly from our GL into a workbook for easy reconciliation. The tool had integrated checks that ensured that the remote accounting groups posted all transactions so I/C would balance once consolidated.
- I worked with Regional Controllers and prepared most of the data we integrated back into our corporate ERP as we converted CCI stores over onto our legacy TruckPro systems.
- Using SQL Server Integration Services (SSIS) and Microsoft Integration Manager, I have created a nexus to upload hundreds of thousands of lines of financial information in minutes
- During one year-end close, an accounting manager accidentally terminated the year-end process early resulting in 1.4 million lines of duplicated records into our ERP. I identified, reconciled and wrote the procedure to remove all the duplicate records from the Production ERP database.

Financial Analyst (Memphis, TN)

Primary responsibilities comprised of data mining over one hundred Oracle database tables using SQL to obtain information from Cognos, TML, and Hyperion to synthesize into standardized Excel reports. This was automated using VBA (Visual Basic for Applications). Report templates were distributed to operations allowing them to rerun as frequently as necessary.

- Worked with a team of seven preparing monthly close and forecasts.
- Developed statistical models (ex. Monte Carlo Simulations) and statistical regressions to support business decisions.
- Created Ad Hoc reporting for operations and standardized templates that can be used company-wide.
- Constructed metrics for Senior VP's spanning multiple project areas using Visual Basic, SQL, ADO, and JSON.

Waste Connections – Rev 1.6b/8K employees

Apr 2011–Jul 2013

Assistant Controller (Memphis, TN)

Core responsibilities include reviewing and posting journal entries for preparation of financial statements for \$35 mil dollar hauling company and two satellite landfills. Analyze monthly results to evaluate business risks and opportunities. By partnering with the operations team, we developed monthly forecasts and annual budgets for region approval. Annual testing of our internal controls for operational, financial, and Sarbanes-Oxley use. Led the accounting department with four direct reports. Evaluated capital purchasing and leasing decision to obtain the greatest return on investment and successfully lower costs through vendor negotiations.

- Distributed monthly variance report that analyzed discrepancies and outlined corrective plans.
- Constructed Excel-based business models to aid management in business decisions.
- Minimized Bad Debt by 40% in 2012 by implementing new incentive plan and collections methods.
- Monitored pricing index for both services and surcharges based on the local market conditions and developed a matrix to forecast.
- Launched Division-wide training classes specializing in Accounting, financial statement analysis, forecasting, and Microsoft Excel.

RKJ Enterprises - Rev 1.4 m/25 employees

Jul 2006 – Jan 2011

Accounting Manager (Rockford, IL)

Responsible for all monthly financial reporting and annual returns including sales, use, and income tax filings. Developed forecasts, annual budget reports, and variance narratives comparing prior period fluctuations. Led management team over four departments and oversaw 25 people overall.

- Determined key performance Indicators for individual departments based on the need for specific business unit need. Resulting in marketing strategies that brought in 25% growth to one business unit alone.
- Led integration project of new financial and accounting system resulting process improvements and enhancements.
- Formulated internal control procedures delegated to department manager and audited to test the effectiveness.
- Created a marketing campaign targeted at rebranding store image which resulted in a revenue increase of 50%
- Managed customer relationships from initial contact to delivery, particularly customer problems to reestablish loyalty.

Continental National American Group. – (CNA Financial Corporation)

Jul 2005 –Jul 2006

Internal Audit (Chicago, IL)

I was responsible for the entire scope of my portion of the audit. This includes interviewing, sampling, testing and writing up findings. Additional tasks include developing healthy professional relationships during engagements and assisting external auditors by providing them documentation.

- Worked with the fraud department to identify insurance fraud and employee theft.
- Reviewed and tested Sarbanes-Oxley internal control procedures

EDUCATION

Master of Science, Accounting • *University of Illinois –Champaign/Urbana, IL* • May 2005**Bachelor of Science, Accounting** • *University of Illinois –Champaign/Urbana, IL* • Aug 2004**Technical Skills**

Expert Excel, Great Plains (GP 2013), Word, Access, Visual Studio, Python, Crystal Reports, Epicor, Quickbooks, JAVA, Python, VBA, SQL (MS & Oracle), SSIS and more